

## Selling Your House Nolos Essential Guide

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Whether your local real estate market is super-heated or sluggish, there are steps you can take to reach the right buyers, pick the best offer, and ultimately get top dollar for your home. Selling Your House: Nolo ' s Essential Guide will take you through the process from start to finish. And, you ' ll learn how to do it all in the shortest possible time.

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Selling Your House Nolos Essential Guide

Selling Your House: Nolo's Essential Guide will take you through the process from start to finish. And, you'll learn how to do it all in the shortest possible time. Real estate expert and best-selling author Ilona Bray will give you the inside scoop on: getting to know your local market ; setting a price that will attract buyers

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SELLING YOUR HOUSE NOLO'S ESSENTIAL GUIDE is a 241-page book by Ilona Bray ,JD. The author received her JD degree in 1990 from University of Washington, and you can easily find her State Bar Number, on the relevant website. The book has eleven chapters, with the following titles: 1. First steps, what you can do now to get ready to sell 2.

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markets setting the right price curb selling your house nolos essential guide provides the practical and legal steps you'll need to take to reach your goal written with the current market and national economy in mind this book goes over the specifics that homeowners need to know in order to make the sale whether yours selling your

Whether your local real estate market is super-heated or still making a comeback, there are steps you can take to reach the right buyers, pick the best offer, and ultimately get top dollar for your home. Selling Your House: Nolo ' s Essential Guide will take you through the process from start to finish. And, you ' ll learn how to do it all in the shortest possible time. Real estate expert and best-selling author Ilona Bray will give you the inside scoop on: getting to know your local market setting a price

that will attract buyers finding the right real estate agent for you determining which repairs and upgrades pay off making legally required disclosures to buyers selling the house without an agent (FSBO) evaluating offers negotiating over repairs and contingencies, and closing successfully. Selling Your House: Nolo ' s Essential Guide provides tips from industry pros—including real estate agents, attorneys, home stagers, and more—as well as stories from home sellers describing strategies that worked for them and mistakes to avoid.

A home seller ' s best friend, offering guidance from industry insiders on successfully preparing, marketing, negotiating over, and ultimately closing the sale of one ' s residential property.

There ' s no place like home! Ready to say goodbye to your landlord? With help from Nolo ' s Essential Guide to Buying Your First Home, you ' ll not only find the right house for you, you ' ll have fun doing it. Learn how to: research the local market and listings choose a house, condo, co-op, or townhouse create a realistic budget qualify for a loan you can truly afford borrow a down payment from friends or family protect yourself with inspections and insurance, and negotiate and close the deal successfully. You ' ll find insights from 15 real estate professionals –agents, attorneys, mortgage specialists, a home inspector, and more. It ' s like having a team of experts by your side! Plus, read real-life stories of over 20 first-time homebuyers. Download the Homebuyer ' s Toolkit Dozens of customizable forms that will help you find your dream home, crunch the numbers, interview real estate professionals, inspect the house thoroughly, and more –more details inside.

\*Presents a detailed view of how home purchases take place across the U.S. in easy-to-understand terms. The new edition emphasizes that careful research is necessary before deciding what price and terms to include in an offer and warns of the changing requirements to secure financing"--Provided by publisher.

Sell your house in any market Whether you're selling your home yourself or using a realtor, this helpful guide offers all the information you need to make an otherwise-stressful undertaking go smoothly. In Selling Your House For Dummies, you'll find plain-English, easy-to-follow information on the latest mortgage application and approval processes, the hottest websites used in the house-selling process, and revised tax laws that affect the housing and real estate markets. From the author team behind America's #1 bestselling real estate book, Home Buying Kit For Dummies, this book offers Eric Tyson and Ray Brown's time-tested advice, recommendations, and strategies for selling your house given current market conditions. From staging your home to utilizing technology to sell your house directly to home buyers, this trusted resource is packed with tips and ideas to make your home the most appealing house on the block. Prepare your property for the best offer Stage and market your house successfully Negotiate and successfully close the sale Make sense of contracts and forms used in the house-selling process Get the tried-and-true advice that will help you sell your property!

There ' s no place like home! The number of homes for sale is on the rise and mortgage rates remain near historic lows. That makes now a great time to say goodbye to your landlord. With Nolo ' s Essential Guide to Buying Your First Home, you ' ll not only find the right house for you, you ' ll have fun doing it. This book provides everything you need to: research the local market and listings decide between a house, condo, co-op, or townhouse create a realistic budget qualify for a loan you can truly afford borrow a down payment from friends or family protect yourself with inspections and insurance, and negotiate and close the deal successfully. You ' ll find insights from 15 real estate professionals—brokers, attorneys, mortgage specialists, a home inspector, a neighborhood researcher, and more. It ' s like having a team of experts by your side! Plus, read real-life stories of over 20 first-time homebuyers. Download the Homebuyer ' s Toolkit Dozens of downloadable forms and podcasts that will help you find your dream home, crunch the numbers, interview real estate professionals, inspect the house thoroughly, and more—available on Nolo.com (details inside).

Everything a buyer needs to know to buy a first home, with insider tips and advice from the experts! Rental prices have gone through the roof, more homes are coming up for sale, and buying a home remains a sound investment. But how do you know whether you ' re ready? And what steps should you take in the weeks or months ahead to find, buy, and move into your new home? Nolo's Essential Guide to Buying Your First Home will help you find the right place to live and invest in -- and enjoy the process, too. Filled with interesting facts, real-life stories and insights, and common pitfalls to avoid, this book provides everything you need to select the right type of home, the right mortgage, the right agent, the right inspections -- and much more. Get the inside scoop on: deciding between a house, condo, co-op or townhouse exploring your local market for the best value creating and managing a realistic homebuying budget qualifying for and securing loan financing getting the right inspections and insurance negotiating with sellers or new home builders successfully closing the deal Read through the real-world experiences of over 20 first-time homebuyers, as well as valuable insights from a team of 13 real estate professionals, including: real estate brokers attorneys who specialize in real estate a home inspector a neighborhood researcher a mortgage specialist and more! The brand new edition of Nolo's Essential Guide to Buying Your First Home is fully updated to reflect the dramatically changed U.S. housing market, with emphasis on how to assess the state of your local market and local homes ' true worth before making an offer and negotiating the terms of the deal. Download forms for book at nolo.com

In real estate, it's a buyer's market - and here is the buyer's bible... Buying a home is the single most important financial move in most people's lives. This book covers a variety of topics including inspecting, evaluating, negotiating, financing, contracts, and legal issues. It also breaks down the roles of the key players and what these professionals, agents, brokers, and inspectors are responsible for - and when to go it alone. The thorough advice, covering everything from buying houses at auctions to what neighborhood to live in, will provide reassurance for every soon-to-be homeowner. - A necessary tool tool for those who plan to buy homes and even current homeowners in order to keep up with an ever-changing market. - Will be published in time for spring, when most people start looking into buying new homes. - Covers a broad range of buying options and homeowner's needs.

WARNING: The author is not a real estate agent trying to make the process seem complicated and secretly hoping you will fail so you will hire him. Check, Check, Sold is a step-by-step guide full of checklists, how to's, scripts, templates and tips. In this book, you will get: \* 49 checklists to ensure nothing is missed \* 21 step-by-step guides to walk you through the entire process \* 166 tips throughout the book aimed at helping you sell your house for more money in less time \* 8 bonuses giving you more insight and examples Best of all, it is short. This is not a book on why you should sell your house by owner. It does not go into why you should do certain steps. You are given the steps you need to take and different checklists to help you along the way. The content in this book was created through interviewing 50 homeowners selling their home on their own and other real estate professionals. The advice and steps were put into practice and refined by helping others sell their house on their own. Check out the table of contents for the full listing of what you will get. Note that I've also moved the "fluff" to the back of the book so you get more content in the preview of the book. If you have any further questions, jump over to my author page to contact me. Good luck. You can do this!!!

Out there somewhere is a buyer looking to buy a business like yours. So if you're ready to sell, make sure you protect your interests and maximize your profit with this all-in-one guide.

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